



Harmeet Kaur <harmeet.kaur@jru.edu.in>

Invitation for Board of Studies Meeting on 30/07/2022

4 messages

Sindhu Chauhan <sindhu.chauhan@jru.edu.in>

Wed, Jul 20, 2022 at 12:53 PM

To: Mzubairi24@gmail.com, AJITABH DUBEY <ajitabh.dubey@jru.edu.in>, chopratp0705@gmail.com, AMRITA MAJUMDAR <amrita.majumdar@jru.edu.in>, Harmeet Kaur <harmeet.kaur@jru.edu.in>, khaleda.rehman@jru.edu.in, ashfaq2321@gmail.com

Cc: PIYUSH RANJAN <piyush.ranjan@jru.edu.in>

Dear Sir/ Ma'am

Greetings from Jharkhand Rai University !

I take this privilege to invite distinguished members of the Board of Studies of Department of Management, Jharkhand Rai University for a meeting scheduled on 30/07/2022 (Saturday) from 11:00 A.M. onwards in the Jharkhand Rai University, Kamre Campus.

The objectives of the meeting are to:

- Revisit and review proposed syllabi for various courses & Course schemes.
- Proposal to introduce MOOCs Courses for Semester-V & Semester-III for MBA & BBA programs respectively.
- Suggest the methodologies for innovative teaching with emphasis on Blended Teaching & Learning Mode and evaluation techniques
- Recommendation on books, reference materials & periodicals for courses concerned.
- Review / suggest the criteria of general academic interests of the department and their functioning.

I request all the esteemed members of the board to kindly make themselves available for the meeting. Your presence and suggestions are valuable and shall be highly appreciated.

With Warm Regards

Prof. Sindhu Chauhan
Coordinator
Department of Commerce & Management

Harmeet Kaur <harmeet.kaur@jru.edu.in>

Fri, Jul 22, 2022 at 11:19 PM

To: Sindhu Chauhan <sindhu.chauhan@jru.edu.in>

Please check the availability of the Conference Room on 30th July 2022

Regards
Dr Harmeet Kaur

[Quoted text hidden]

Sindhu Chauhan <sindhu.chauhan@jru.edu.in>

Fri, Jul 22, 2022 at 1:56 PM

To: Harmeet Kaur <harmeet.kaur@jru.edu.in>

Cc: PIYUSH RANJAN <piyush.ranjan@jru.edu.in>

Dear Ma'am

The matter has been discussed with Shraddha Ma'am. The Conference Room will be available for the conduct of the BOS Meeting of the department.

Regards



Sindhu Chauhan

[Quoted text hidden]

Harmeet Kaur <harmeet.kaur@jru.edu.in>

Fri, Jul 29, 2022 at 3:16 AM

To: LALJI YADAV <lalji.yadav@jru.edu.in>

Cc: PIYUSH RANJAN <piyush.ranjan@jru.edu.in>, VED PRAKASH <vedprakash.singh@jru.edu.in>, SINDHU CHAUHAN <sindhu.chauhan@jru.edu.in>

Dear Sir

Greetings!

This is to kindly request you to make an arrangement for the BOS meeting for the Department of Management scheduled on 30th July 2022 from 11:00 AM in Room No 320 as the Conference Room is not available for meeting at the scheduled time & Date.

Regards

Dr Harmeet Kaur

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Proceedings of the meeting of Board of Studies of the Department of Management, Jharkhand Rai University

The meeting of the Board of Studies, Department of Management was held on 30/07/2022 under the Chairmanship of Dr Harmeet Kaur, Dean- Faculty of Commerce & Management.

Following members were present in the meeting:

Name	Designation
Dr. Harmeet Kaur	Chairperson
Prof. (Dr.) Ashfaque Alam	Internal Member
Dr. Md. N Zubari	External Member
Mr Tej Pratap Chopra	Industry Expert

Welcome and Introduction of the members of Board of Studies by Dr Harmeet Kaur

The following agendas were discussed, and the proceedings were drawn accordingly

1. Revisit and improvise the syllabi of various courses & Course Scheme

In this regard, Dr Harmeet Kaur, presented the details of various courses offered in MBA & BBA program in various semesters. The faculties offering a course in the Department of Management recognized the need to improvise the syllabus of Basic Accountancy offered in BBA-I to make it more relevant as per the current requirement of the corporate world in the Departmental Meeting held on 5/7/2022. The revised syllabus was presented in the meeting and was duly approved by the members of the Board. The copy of the revised syllabus is attached herewith.

2. Proposal to introduce MOOCs Courses for Semester-V & Semester-III for MBA & BBA programs respectively.

Members of the committee discussed & deliberated over the various Courses available on the NPTEL-SWAYAM Platform that can be opted under the category of Open Electives for MBA-III & BBA-V Students. After going through the syllabus of the various courses the Board suggested the following courses:

MBA III: Soft Skills for Business Negotiations and Marketing Strategies

BBA V: Environment and Development

3. Suggest the methodologies for innovative teaching with emphasis on Blended Teaching & Learning Mode and evaluation techniques

The Board suggested conducting more of case studies and use of other experiential learning methods like conducting assessments through presentations, increasing the number of Expert Talks & Industrial Visits & Project based learning.

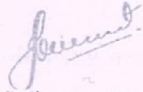
4. Recommendation on books, reference materials & periodicals for courses concerned.

- The board suggested that the articles from the newspapers/Business magazines can be used in the class to identify the decisional areas. This will help in the application of theoretical aspects to the real life problem and will help the students in realizing the different dimensions/perspective of a problem.
- This will also help the students to increase their awareness regarding the Business World.

5. Review / suggest the criteria of general academic interests of the department and their functioning.

- The board suggested to revise the Course Scheme of the BBA Programme as per the NEP 2020 guidelines and introduce it as a four-year programme from the Academic Year 2023.
- The members suggested to incorporate Community Engagement as a course by the way of projects that has both learning & contributes to societal good.

As there being no other points from members, the meeting concluded with the Vote of thanks.



(Minutes Prepared by)

Dr Harmeet Kaur



JHARKHAND
Rai University

UGC RECOGNISED UNIVERSITY

ACCREDITED BY NAAC

Department of Management

BOS Meeting

Date: 30th July 2022

Time: 11:00 AM

Venue: Jharkhand Rai University, Ranchi

Sl No.	Name	Designation	Signature
1	Dr. Harmeet Kaur	Chairperson	
2	Prof. (Dr.) Ashfaque Alam	Internal Member	
3	Dr. Amrita Majumdar	Internal Member	
4	Dr. Khaleeda Rehman	Internal Member	
5	Dr. Md. N Zubari	External Member	
6	Mr Tej Pratap Chopra	Industry Expert	



Action Taken Report of BOS held on 30/7/2022

<u>Agenda</u>	<u>Minutes of the Meeting</u>	<u>Action Taken</u>
Revisit and improvise the syllabi of various courses offered in MBA & BBA programs	To improvise the syllabus of Basic Accountancy offered in BBA-I to make it more relevant as per the current requirement of the corporate world	The suggested changes has been incorporated from Academic Year 2022-23 for the Intake 2022 (Annexure 1)
Proposal to introduce MOOCs Courses for Semester-V & Semester-III for MBA & BBA programs respectively	The Board suggested the following courses: MBA III: Soft Skills for Business Negotiations and Marketing Strategies BBA V: Environment and Development	The suggested changes has been incorporated (NPTEL-SWAYAM Platform)
Review / suggest the criteria of general academic interests of the department and their functioning	The board suggested to revise the Course Scheme of the BBA Programme as per the NEP 2020 guidelines and introduce it as a four-year programme from AY 2023-24	The course scheme for a Four year program has been drafted & will be placed in the meeting of Academic Council (Annexure 2)
	Suggestion to incorporate Community Engagement as a course	The same has been introduced as a qualifying course in BBA Program & as a Dissertation in the MBA Program. (Annex-3)

(Dr Harmeet Kaur)

Program: BBA
Semester: I
Course: Basic Accounting
Course Code: 11.104

L	T	P	C
4	0	0	4

Course Learning Objective:

CLO 1: Understand the nature, scope, objectives, branches and principles of financial accounting. And also enable learners to understand the journal transactions, ledger, trial balance and errors disclosed by it.

CLO 2: It includes Bank reconciliation statement, its features, objectives and its preparation as per both methods and also different types of errors and its rectifications.

CLO 3: Provide students with an understanding of the importance of bills of exchange, its constituents and explain the concepts of depreciation, the methods of providing depreciation as well as obsolescence, amortization depletion and fluctuations.

CLO 4: Understand the preparation of P/L statement and Balance sheet as well as its adjustment for ascertaining the financial position of the business.

Course Outcome:

On completion of the Course, the students will be able to:

CO 1: Understand the objectives, scope, importance, branches and principles of financial accounting and its applications in business organizations and record journal transactions, posting it into ledger and prepare trial balance as well as understand the methods to allocate errors in trial balance.

CO 2: Understand the objectives and purpose of Bank reconciliation statement, preparation according to balance and total method and apply the rectification of different types of errors in subsidiary books to solve business problems.

CO 3: Evaluate the due date, days of grace in bills of exchange, analyze the difference between bills of exchange and promissory notes. Understand depreciation, analyze the causes of depreciation, factors affecting depreciation and fixed & reducing instalment method to solve problems.

CO4: Analyzing a firm's financial activities using financial statement analysis tools to know the company's overall performance.

Course Content:

Topics	Hours
Unit I: Introduction to Financial Accounting.	
Introduction; Scope and Objectives; Branches of Accounting; Generally Accepted Accounting Principles and Standards. Journalizing Transactions: Recording of Transaction, Advantages of Journal, Classification of Accounts and its Rules, Compound Entries; Ledger: Introduction, Posting and its Rules; Trial Balances: Trial Balance Preparation, Errors Disclosed by Trial Balance, Methods of Allocating Errors in Trial Balance	11
Unit II: Bank Reconciliation Statement & Rectification of error	
Meaning, special feature and objective, format and preparation according to balance method, total method and total and balance method. Types of errors, rectification of errors of omission, errors of commission, compensating errors, errors of principle, errors in the subsidiary books.	7
Unit III: Bills of Exchange & Depreciation.	
Definition, characteristics, parties-drawer, drawee and payee, specimen explanations of the constituents of bills of exchange, days of grace, parties of bills of exchange and calculation of due date, difference between bills of exchange and promissory notes, payment, discounting, endorsement and sending the bill for collection, retiring the bill under rebate, dishonor of bill. Depreciation: Meaning, definition, obsolescence, depletion, amortization, fluctuation, Causes of depreciation, factors affecting depreciation, methods of providing depreciation, accounting treatment, fixed and reducing installment system their advantages and change in method.	8
Unit IV: Financial Statements (With and without adjustments)	
Meaning of financial statements, users, Capital and revenue expenditure, Limitations of financial statements, Trading Account, Profit and loss account, and Balance sheet; With Adjustments: Treatment of depreciation and appreciation in the value of assets, outstanding expenses, prepaid expenses, accrued and unearned income, interest and loan, bad debts, provision for bad and doubtful debts, provision for discount on debtors and creditors, abnormal losses of goods and property, managers commission, Deferred revenue expenditure.	14

Suggested Reading:

1. Accounting for Management, Maheshwari. S.N (2009). 2nd Edition. Sultan Chand & Sons
2. BASIC Accounting, M.Y.Khan and P.K.Jain (2010) 5th Edition, Tata Mc Grew Hill.
3. Financial Accounting- Dr. Sanjeev Sharma, 1st Edition 2012), Sharma Publication

Choice Based Credit System

SEM 1					
Code	Subject	L	T	P	Credits
Discipline Specific Courses/ Major Courses-Compulsory					
HCC101	Principles Of Management & Organizational Behavior	4	0	0	4
HCC102	Basic Accounting	4	0	0	4
Minor Courses-Compulsory					
HCC103	Business Economics	4	0	0	4
Multidisciplinary Courses					
HMDC101	Environmental Management	3	0	0	3
Ability Enhancement Course- Compulsory					
HAE101	Functional English	2	0	0	2
Skill Enhancement Course- Compulsory					
HSEC101	Computer Application for Business	2	0	1	3
Common Value Added Courses					
BBVAC101	Character Building & Holistic Development of Personality-I (Mental & Spiritual Health)	2	0	0	2
					22
SEM 2					
Discipline Specific Courses/ Major Courses-Compulsory					
HCC104	Marketing Management	4	0	0	4
HCC105	Human Resource Management	4	0	0	4
Minor Courses-Compulsory					
HCC106	Quantitative Technique For Business	4	0	0	4
Multidisciplinary Courses					
HMDC102	Non Commerce/Non Management Course through Moocs	3	0	0	3
Ability Enhancement Course- Compulsory					
HAE102	Communication Skills	2	0	0	2
Skill Enhancement Course- Compulsory					
HSEC102	Word & Presentation Tools	2	0	1	3
Common Value Added Courses					
BBVAC102	Character Building & Holistic Development of Personality- II (Physical Fitness/Yoga/NSS)	2	0	0	2
Vocational Courses (Summer): Only for students who wish to exit after the First Year with a Certificate					
HVOC101	Data Analysis using Spreadsheet	2	0	2	4
Total without Vocational Course					22
Total with Vocational Course					26
SEM 3					
Discipline Specific Courses/ Major Courses-Compulsory					
HCC201	Financial Management	4	0	0	4
HCC202	Legal Aspects Of Business	4	0	0	4
Minor Courses-Compulsory					

11CC203	Business Mathematics	4	0	0	4
Multidisciplinary Courses					
11MDC201	Cyber Security	3	0	0	3
Ability Enhancement Course- Compulsory					
11AEC201	Professional Skills	2	0	0	2
Common Value Added Courses					
BBVAC201	Character Building & Holistic Development of Personality-III (Universal Human Values)	2	0	0	2
11VAC202	Indian Knowledge System (MOOC's)	2	0	0	2
					21

SEM 4

Discipline Specific Courses/ Major Courses-Compulsory					
11CC204	Management Science	4	0	0	4
11CC205	Entrepreneurship Management	4	0	0	4
UMC 102	Community Engagement & Service	2	0	0	2
Minor Courses					
11CC206	Banking Operations	4	0	0	4
11CC207	Introduction to Business Analytics	4	0	0	4
Ability Enhancement Course- Compulsory					
11AEC202	Seminar In Executive Communication *	2	0	0	2
Skill Enhancement Course- Compulsory					
11SEC201	Advanced Excel	2	0	1	3
Vocational Courses (Summer): Only for students who wish to exit after the First Year with a Certificate					
11VOC201	Data Visualization & Analysis	2	0	2	4
Total without Vocational Course					23
Total with Vocational Course					27

SEM 5

Discipline Specific Courses/ Major Courses-Compulsory					
11CC301	Business Strategy	4	0	0	4
Minor Course					
11CC302	Total Quality Management	4	0	0	4
Major Courses- (Students to choose any one Group)					
Group I -Human Resource Management					
11CCDE301	Compensation and Benefit management	4	0	0	4
11CCDE302	Manpower planning and Recruitment	4	0	0	4
11CCDE303	Team dynamic a work	4	0	0	4
Group II -Finance Management					
11CCDE304	Investment Analysis & Portfolio Management	4	0	0	4
11CCDE305	Working Capital Management	4	0	0	4
11CCDE306	Managing Bank and financial institutions	4	0	0	4
Group III -Marketing Management					
11CCDE307	Product and Brand Management	4	0	0	4
11CCDE308	Services Marketing	4	0	0	4

11CCDE309	Retail Management	4	0	0	4
Group IV -International Business					
11CCDE310	Post Liberalization Indian Economy	4	0	0	4
11CCDE311	International Business Management	4	0	0	4
11CCDE312	International Economics	4	0	0	4
	Total				20

SEM 6

Discipline Specific Courses/ Major Courses-Compulsory					
11CC303	Project Management	4	0	0	4
11CC304	Summer Training/ Field Visit	4	0	0	4
Major Courses- Students to choose any one Group					
Group I -Human Resource Management					
11CCDE313	Employee Relation	4	0	0	4
11CCDE314	Performance Management System	4	0	0	4
11CCDE315	Strategic HRM	4	0	0	4
Group II -Finance Management					
11CCDE316	Direct Taxation	4	0	0	4
11CCDE317	Behavioral Finance	4	0	0	4
11CCDE318	Financial Derivatives	4	0	0	4
Group III -Marketing Management					
11CCDE319	Introduction to Digital Marketing	4	0	0	4
11CCDE320	Rural Marketing	4	0	0	4
11CCDE321	Integrated Marketing Communication	4	0	0	4
Group IV -International Business					
11CCDE322	India's Foreign Trade	4	0	0	4
11CCDE323	Dimensions of International Business	4	0	0	4
11CCDE324	International Finance	4	0	0	4
	Total				20

SEM 7 (Honours)

Discipline Specific Courses/ Major Courses-Compulsory					
11CC401	Research Methodology	4	0	0	4
Minor Course					
11CC402	Negotiation & Problem-solving Skills	4	0	0	4
Major Courses- Students to choose any one Group					
Group I -Human Resource Management					
11CCDE401	Training & Development	4	0	0	4
11CCDE402	International HRM	4	0	0	4
11CCDE403	Fundamentals of HR Analytics	4	0	0	4
Group II -Finance Management					
11CCDE404	Corporate Restructuring, Mergers & Acquisition	4	0	0	4
11CCDE405	International Finance	4	0	0	4
11CCDE406	Financial Analytics	4	0	0	4
Group III -Marketing Management					

11CCDE407	Sales and Distribution Management	4	0	0	4
11CCDE408	International Marketing	4	0	0	4
11CCDE409	Fundamentals of Marketing Analytics	4	0	0	4
Group IV -International Business					
11CCDE410	International Relations & Strategy	4	0	0	4
11CCDE411	Public Finance	4	0	0	4
11CCDE412	International Business Laws	4	0	0	4
	Total				20

SEM 8 (Honours)

Discipline Specific Courses/ Major Courses-Compulsory					
11CC403	Business Environment	4	0	0	4
Minor Course					
11CC404	Conference/Seminar Presentation/Publication	4	0	0	4
Courses in Lieu of Dissertation/ Research Project					
11CC405	E-Commerce Essentials	4	0	0	4
11CC406	Managing Intellectual Property Rights	4	0	0	4
11CC407	Internship	4	0	0	4
	Total				20

SEM 7 (Honours with Research)

Discipline Specific Courses/ Major Courses-Compulsory					
11CC401	Research Methodology	4	0	0	4
Minor Course					
11CC402	Negotiation & Problem-solving Skills	4	0	0	4
Major Courses- Students to choose any one Group					
Group I -Human Resource Management					
11CCDE401	Training & Development	4	0	0	4
11CCDE402	International HRM	4	0	0	4
11CCDE403	Fundamentals of HR Analytics	4	0	0	4
Group II -Finance Management					
11CCDE404	Corporate Restructuring, Mergers & Acquisition	4	0	0	4
11CCDE405	International Finance	4	0	0	4
11CCDE406	Financial Analytics	4	0	0	4
Group III -Marketing Management					
11CCDE407	Sales and Distribution Management	4	0	0	4
11CCDE408	International Marketing	4	0	0	4
11CCDE409	Fundamentals of Marketing Analytics	4	0	0	4
Group IV -International Business					
11CCDE410	International Relations & Strategy	4	0	0	4
11CCDE411	Public Finance	4	0	0	4
11CCDE412	International Business Laws	4	0	0	4
	Total				20

Semester	Total Credit (Without Vocational Course)	Total Credit (With Vocational Course)
1	22	22
2	22	26
Year 1 (Certificate)	44	48
3	21	21
4	23	27
Year 2 (Diploma)	88	96
5	20	
6	20	
Year 3 (Degree)	128	NA
7	20	
8	20	
Year 4 (Honours)	168	NA
7	20	
8	20	
Year 4 (Honours with Research)	168	NA

SEM 8 (Honours with Research)					
Discipline Specific Courses/ Major Courses-Compulsory					
11CC403	Business Environment	4	0	0	4
Minor Course					
11CC404	Conference/Seminar Presentation/Publication	4	0	0	4
Dissertation/ Research Project					
11CC408	Dissertation/ Research Project				12
Total					20

11	Department Code
CC	Core Course
MDC	Multidisciplinary Course
SEC	Skill Enhancement Course
AEC	Ability Enhancement Course
CCDE	Core Course Departmental Elective
VAC	Value Added Courses
BB	BBA Program
VOC	Vocational Courses

ANNEXURE-3 Course Scheme

BBA 2022-2025												
Choice Based Credit System												
SEM 1					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.101	Organization Behavior	4	0	0	4	10	10	10	10	10	70	100
11.102	Principles Of Management	4	0	0	4	10	10	10	10	10	70	100
11.103	Computer Fundamentals	3	2	0	4	10	10	10	10	10	70	100
10L10	Communication Skills	2	0	0	2	10	10	10	10	10	70	100
11.104	Basic Accounting	3	2	0	4	10	10	10	10	10	70	100
11.106	Business Environment	3	0	0	4	10	10	10	10	10	70	100
22												
SEM 2					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.126	Cost & Management Accounting	4	0	0	4	10	10	10	10	10	70	100
11.127	Marketing Management	4	0	0	4	10	10	10	10	10	70	100
11.123	Human Resource Management	4	0	0	4	10	10	10	10	10	70	100
10L15	Professional Skills	2	0	0	2	10	10	10	10	10	70	100
11.124	Business Economics	4	0	0	4	10	10	10	10	10	70	100
18												
SEM 3					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.201	Labor Laws	4	0	0	4	10	10	10	10	10	70	100
11.202	Research Methodology	4	0	0	4	10	10	10	10	10	70	100
11.203	Legal Aspects Of Business	4	0	0	4	10	10	10	10	10	70	100
10L30	Leadership & Management Skills	2	0	0	2	10	10	10	10	10	70	100
11.204	Financial Management I	4	0	0	4	10	10	10	10	10	70	100
11.206	Business Mathematics	4	0	0	4	10	10	10	10	10	70	100
14L40	Disaster Management	3	0	0	4	10	10	10	10	10	70	100
22												
SEM 4					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.251	Financial Management II	4	0	0	4	10	10	10	10	10	70	100
11.252	Quantitative Techniques For Business	4	0	0	4	10	10	10	10	10	70	100
11.253	International Business Management	4	0	0	4	10	10	10	10	10	70	100
11.255	Universal Human Values	2	0	0	2	10	10	10	10	10	70	100
11.254	Business Ethics	4	0	0	4	10	10	10	10	10	70	100
11.256	Community Engagement**	2	0	0	2	10	10	10	10	10	70	100
18												
SEM 5					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.207	Open Elective(MOORs)	0	0	0	4	10	10	10	10	10	70	100
11.202	Consumer Behavior	4	0	0	4	10	10	10	10	10	70	100
11.203	Business Strategy	4	0	0	4	10	10	10	10	10	70	100
10L40	Seminar In Executive Communication*	2	0	0	0	10	10	10	10	10	70	100
11.204	Introduction To Database Management System	4	0	0	4	10	10	10	10	10	70	100
11.205	Summer Training/ Field Visit	0	0	0	4	10	10	10	10	10	70	100
11.206	Management Science	4	0	0	4	10	10	10	10	10	70	100
24												
SEM 6					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
10L45	Human Values & Ethics	2	0	0	0	10	10	10	10	10	70	100
11.301	Project Management	4	0	0	4	10	10	10	10	10	70	100
11.352	Entrepreneurship Management	4	0	0	4	10	10	10	10	10	70	100
11.353	Project Work	0	0	0	4	10	10	10	10	10	70	100
11.452	Environmental Studies	4	0	0	4	10	10	10	10	10	70	100
11.302	Management Personal Finance**	2	0	0	0	10	10	10	10	10	70	100
16												
Departmental Electives					Evaluation Scheme					End Term (Weightage 70)%		Total
					Continuous Internal Assessment (Weightage 30)%#							
Code	Subject	L	T	P	Credits	Assignment1	Assignment 2	Assessment 1	Assessment 2	Class Participation		
11.301	Project Management	4	0	0	4	10	10	10	10	10	70	100
11.306	Fundamentals of Sales & Distribution	4	0	0	4	10	10	10	10	10	70	100
11.309	Services Marketing	4	0	0	4	10	10	10	10	10	70	100
11.308	Introduction to Banking	4	0	0	4	10	10	10	10	10	70	100
11.201	Labor Laws	4	0	0	4	10	10	10	10	10	70	100
11.204	Financial Management I	4	0	0	4	10	10	10	10	10	70	100
11.251	Financial Management II	4	0	0	4	10	10	10	10	10	70	100
11.253	International Business Management	4	0	0	4	10	10	10	10	10	70	100
11.302	Consumer Behavior	4	0	0	4	10	10	10	10	10	70	100

***Open Elective Courses can be selected by the students from the Courses offered by the other Departments or through SWAYAM(MOOC'S) Platform.**

